



### Practices:

Private Equity Mergers & Acquisitions Corporate & Commercial ESG

### Education:

B.A., LL.B., (Hons.), National Law Institute University, Bhopal (2013)

### Professional affiliations:

Member of Inter-Pacific Bar Association Bar Association of Madhya Pradesh Company Secretary | Professional -Level 2 **Pavi Jain** Counsel Mumbai

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Pavi Jain is a Counsel in the M&A and Private Equity practice group. She is a core member of the Firm's Environmental, Social and Governance (ESG) practice group and advises several clients on ESG matters.

Pavi manages the Firm's association with the Indian Venture Capital Association (IVCA) and is a part of the Indian Venture Capital Association's (IVCA) Climate Council.

# **Representative Matters**

In her areas of expertise, Pavi has represented and advised several prominent clients including:

### Private Equity

- The Blackstone Group on several of its warehousing investments in India, including:

   (a) acquisition of Allcargo group's warehousing business;
   (b) acquisition of the Warburg-Embassy warehousing platform; and
   (c) setting-up warehousing joint venture with the Hiranandani Group for pan-India warehousing platform;
- The Blackstone Group on several exits, including: (a) majority shareholding in CMS Info Systems Limited to Baring Private Equity Asia; (b) entire shareholding in Gateway Rail Freight Limited to Gateway Distriparks Limited; (c) majority shareholding of Gokaldas Exports Limited and conduct of public open offer process; (d) significant minority stake in MTAR Technologies Private Limited; and (e) entire shareholding in CMS IT Services Private Limited;
- The Blackstone Group on its proposed investments in: (a) financial services and asset management companies; and (b) global IT services company;
- Apax Partners on: (a) an ongoing exit from a leading surgical manufacturing company; (b) the bid to acquire significant majority in JB Chemicals and Pharmaceuticals Limited (a listed pharmaceutical company); and (c) acquisition of GlobalLogic, Inc. from WestBridge Capital, New Atlantic Ventures, New Enterprise Associates and Sequoia Capital; and

Mumbai

NCR - Noida Singapore



• **Temasek Holdings** on acquisition of significant minority stake in StarAgri Warehousing and Collateral Management Limited.

#### Mergers and Acquisitions

- Charoen Pokphand Group (Thailand) on the bid process for its proposed acquisition of Metro Cash & Carry's India business;
- Reliance Brands Limited on several transactions, including: (a) acquisition of significant minority stake in Genesis Luxury Private Limited from LVMH owned L Capital; (b) acquisition of majority shareholding in Genesis Colors Limited from Sequoia Capital, Henderson Equity Partners, ICP Holdings and Mayfield Fund; and (c) setting-up an Indian joint venture with GAS;
- Neogrowth Credit Private Limited (a leading non-banking financial company) on investment by Leapfrog Investments, IIFL Seed Ventures Fund I, Omidyar Network, Aspada Investment Company, Khosla Impact and Accion Frontier Inclusion Fund, Mauritius;
- Radware Ltd, Israel (a global cyber security developer) on acquisition of 100% stake in Kaalbi Technologies (cloud-based AI solutions provider);
- Mahindra Finance on its asset management joint venture with Manulife Investment Management;
- CrazyLabs Limited, Israel on its 100% acquisition of an Indian gaming company;
- Micron Technologies on its business acquisition of an Indian integrated circuits company;
- Vouvray Acquisition Limited, on 100% acquisition of Selandia Holdings Pte Ltd, a leading global ship and crew management company; and
- Haitong International Investment (Singapore) Pte Limited (an international financial institution) on acquisition of 100% stake in Haitong India from Haitong Bank S.A., Portugal.

## **Publications and Presentations:**

Pavi was a speaker at the 'Green Hydrogen Panel' at the Annual Conference of the Inter Pacific Bar Association in Dubai (March 2023)

Pavi has authored the following contributions:

- **'ESG, Law and Indian Diaspora**', published by the Daily Guardian in (November 2022);
- "ESG Newsletter 2023", released by Khaitan & Co. (January, 2023);
- "SEBI's Consultative Paper on Promoter Reclassification Pleaser or Teaser", published by the BW Legal World in (February 2021);



- 'Good Clinical Practices: Challenges and the Road Ahead', published by Pharma Bio World in its (June 2017) issue;
- "Recent and Anticipated Regulatory Changes Impacting the Pharmaceutical Sector" published by the Pharma Bio World, (November 2016);
- "Dividends on Preference and Equity Shares" on the then released Companies Act 2013 for Lexis Nexis India (2015);
- Pavi has judged and acted as the chair arbitrator for more than 10 international arbitration and mooting events, including the Willem C. Vis (West) International Commercial Arbitration Moot (Vienna) (2020), NLIU - INADR International Mediation Tournament (across several years), NLIU - Juris Corp Annual Moot Competition (across several years), MNLU Mumbai National Law Moot Court (2019) and the Government Law College Bombay National ADR Triathlon (2022 and 2023); and
- She was invited as a **guest legal faculty** at Maharashtra National Law University, Mumbai (2019).